



Directorate General of Health Services
Ministry of Health & Family Welfare
Mohakhali, Dhaka
Tel: 8802 8829493 Fax: 8802 9862375
Email: ihs@ld.dghs.gov.bd
Web: www.dghs.gov.bd

Memo No: dghs/Hospital/Tender/Advertise/14/175

Dated: 3 February 2014

REQUEST FOR PROPOSAL FOR ESTABLISHMENT OF TWO OUT PATIENT HEMODIALYSIS CENTRES AT NATIONAL INSTITUTE OF KIDNEY DIALYSIS UNIT, DHAKA AND CHITTAGONG MEDICAL COLLEGE HOSPITAL, CHITTAGONG ON PUBLIC-PRIVATE PARTNERSHIP BASIS

Directorate General of Health Services (DGHS) under the Ministry of Health & Family Welfare of the Government of the People's Republic of Bangladesh ("GOB"), intends to select a private partner for the construction, operation and maintenance of a dialysis centre each at the National Institute of Kidney Disease and Urology ("NIKDU") in Dhaka and the Chittagong Medical College Hospital ("CMCH") in Chittagong to be implemented on a Public-Private Partnership ("PPP") mode on design, build, finance and operate ("DBFO") basis in accordance with the "Policy and Strategy for Public-Private-Partnership (PPP) 2010" published on August 2, 2010 by the Prime Minister's Office, Government of the People's Republic of Bangladesh ("Project").

The rise in the number of cases of diabetes and hypertension results in a rapidly growing number of patients suffering from chronic kidney disease ("CKD"). People living with end stage renal diseases ("ESRD") in the country are estimated to be 0.8-1 million today and require either dialysis or renal transplantation. Dialysis services are the most economical treatment options for ESRD patients in Bangladesh. However, the country is facing a dramatic shortage in dialysis services with only 85-90 dialysis centers (~650 machines) across the country for a total treatment capacity of around 10,000 patients. As per nephrologists' estimates, the population afflicted with CKD may grow at approximately 5% annually and in 2022, over 29 million people could be afflicted with CKD in Bangladesh.

NIKDU, is a 110 (one hundred and ten) bedded hospital located in Dhaka, financed and administered by the MOHFW. It currently operates 21 (twenty one) machines at its existing dialysis centre which occupies an area of approximately 5,000 (five thousand) square feet. CMCH is a 1,350 (one thousand three hundred and fifty) bedded government medical institution financed and administered by the MOHFW. The existing dialysis unit at CMCH occupies an area of approximately 1,150 (one thousand one hundred and fifty) square feet, and is equipped with 11 (eleven) dialysis machines. Both hospitals are centrally located in the two largest cities of Bangladesh, Dhaka being the capital city with a population of 12 million, and Chittagong being the second largest city with a population of 5 million.

The private partner will be selected through a transparent and competitive bidding process. Bidders who are eligible to bid are physical or juridical individual or body of individuals, company or association. Interested bidders may collaborate with other eligible entities (whether local or overseas) to enhance their qualification by forming a joint venture, consortium or association ("JVCA"). All potential Bidders, including those which form members of a JVCA must be registered either in Bangladesh or a country with diplomatic relations with the Government of Bangladesh.

Request for Proposal ("RFP") document which includes detailed terms and conditions for bid submission, qualification of Bidders and selection of private partner, as well as the Draft Concession Agreement to be entered into by DGHS and the selected bidder, may be downloaded from the website of the DGHS at no cost.

The Proposal must be sent in a sealed envelope at the office mentioned below by pre-paid mail, courier, or authorized person(s) and be clearly marked as "Proposal for Establishment of Two Out Patient Hemodialysis Centres at National Institute of Kidney Dialysis Unit, Dhaka And Chittagong Medical College Hospital, Chittagong on PPP Basis". Bidders shall bear the cost incurred in preparation and submission of the Bid to the DGHS. Under no circumstances, the DGHS will be held responsible for late delivery or loss of the Qualification Statements sent by mail or courier.

Some of the Important Information Related to this RFP is Summarized Below:

Scope of Work	Establishment of 2 (two) new dialysis centres within the existing dialysis premises of NIKDU and CMCH under PPP
PPP Mode	DBFO
Details of the RFP Documents	Please download from <ul style="list-style-type: none">• www.dghs.gov.bd• www.pppo.gov.bd
Site Visits for Bidders	<ul style="list-style-type: none">• CMCH on 7 March 2014 (9.00 am-12.00 pm)• NIKDU on 8 March 2014 (9.00 am-12.00 pm)
Pre-Bid Conference	10 am-2.00 pm on 9 March 2014 Conference attendance upon registration (free of cost) only. Please download the registration form from www.pppo.gov.bd fill up the form and send to humayun@pppo.gov.bd by 27 February 2014
Bid Closing Date	24 April 2014 at 3.00 p.m. (Bangladesh Time)

For any queries, please contact:

Md. Humayun Kabir, Deputy Manager
PPP Office, Prime Minister's Office
Phone: 8802 9898561; Fax: 8802 9898511
email: info@pppo.gov.bd

Name: *Dr. Swapan Kumar Tapader*
Designation: *Deputy Director*
Address: *DGHS, Mohakhali, Dhaka*
Telephone: *88 01716283066*
Facsimile: *8802 9862375*